



Autoreturn is an innovative municipal towing management company headquartered in San Francisco California. The company has grown from one municipal contract to six and plans to continue to reinvent municipal towing through technology and customer service.

Customer challenge	Value proposition	Value imagined	Value realized
<p>As a startup the company implemented Quickbooks which they quickly outgrew. The company needed an ERP package that could handle their expected growth.</p>	<p>It was important to preserve their Quickbooks transaction history in the new system. It was also critical to provide multicompany processing and consolidated reporting.</p>	<p>Create an application that could transfer the company's Quickbooks financial transaction history to a new ERP system and map the transactions to a new more modern chart of accounts</p>	<p>We created an Excel add-in that allowed the controller to import the financial transaction history into Dynamics SL using a new chart of accounts mapped to the Quickbooks account structure</p>
<p>The company created their own tow management system to provide better customer service for payments which they collect on behalf of the municipality. These funds must be remitted to the municipality on a daily basis through a bank transfer. The company enters these transactions manually into the accounting system making it difficult to grow without hiring more staff.</p>	<p>To allow for future growth the company needed to find a faster, more efficient electronic method for making daily payments to the city. In addition the company manually enters weekly transactions to pay tow subcontractors in each new city which significantly increases the manual transaction volume as more locations are added.</p>	<p>Create an application that can read the activity from the tow management system and electronically create the accounts payable vouchers for the daily payments to the municipalities and the tow company subcontractors.</p>	<p>We created an Excel add-in that routinely pulls data from the tow management system and electronically creates vouchers into Dynamics SL. The use of this add-in has allowed the company to handle the significant increase in transaction volume from new locations without the need for increasing the accounting department headcount.</p>
<p>Even though the electronic import of account payable transactions creates more efficiency the company continued to print manual checks for tow subcontractors on a weekly basis and manually entered the wire transfer for the municipalities. Dynamics SL has no build in feature for creating electronic payments.</p>	<p>It would be much more efficient and timely to process the electronic payments for the municipalities and tow subcontractors directly to the bank's ACH system from within Dynamics SL. This would also ensure more accuracy and control over these payments which represent a substantial part of the company's disbursements.</p>	<p>Create an application that process electronic payments through the built-in payment selection process in Account Payable. In this way the same process could be used to process manual and electronic payments by designating the payment method in the vendor maintenance.</p>	<p>We created a new screen in Dynamics SL that allows a user to process a payment selection batch directly to the bank's ACH file specification. Account payable vouchers that are selected for payment are now paid electronically from within SL. The payees bank destination information is stored as part of vendor maintenance.</p>