



MedExpress Urgent Care is the national leader in urgent care delivery, providing high-quality, fast and affordable care to those seeking medical treatment for illness and injury. Founded in 2001, MedExpress is headquartered in Morgantown, West Virginia.

Customer challenge	Value proposition	Value imagined	Value realized
In the early stages of its growth MedExpress needed a way to present its multi-company operations into a consolidated set of financial statements. The users entered information into an Excel spreadsheet which became cumbersome, prone to error and delayed reporting at critical times.	With explosive growth the company's systems were not able to keep up with their needs. Also it would take twelve to fifteen months to implement a new system that could eventually handle the projected growth. An interim solution to the financial reporting issue was necessary.	Create an electronic way to read each company's Quickbooks database into a system that would allow for consolidated reporting on an interim basis.	We created an automated process that read each separate company database and imported the account balances into a Dynamics SL multi-company database. Using FRx report writer the company is able to produce consolidated financial statements on an interim basis from the new system.



Healthspot offers a revolutionary way to provide medical care. A system of remote healthcare delivery combines convenient retail locations and secure, real-time access to board-certified physicians and nationally recognized providers.

Customer challenge	Value proposition	Value imagined	Value realized
Healthspot was start-up company with three employees. Their business plan called for immediate growth anticipating 30 new employees in the first year. What type of infrastructure would they need for their information technology? What is the most cost-effective IT strategy?	When starting a new company it is also wise to create a flexible infrastructure. With cloud based services now available from all major vendors young companies can add resources and software applications on a flexible and cost effective basis. These "pay-as you grow" strategy turn large up-front infrastructure investments into monthly subscription plans that only add licenses as you add users.	The company decided to implement Microsoft Office 365 to meet their day to day needs for email, business applications, unified communications and intranet sites.	The company is now three years old and currently has over 75 Office 365 licenses using Exchange Online (email) Sharepoint Online (intranet) Lync Online (unified communications) and Office 2010 Pro Plus on all their PCs and mobile devices.